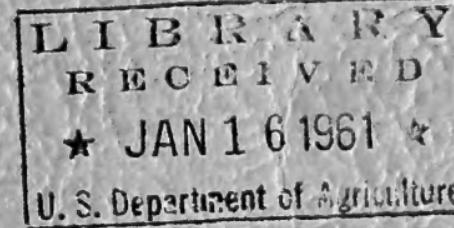


## Wholesale Price List

Spring and Fall 1961

# FLICKINGER'S NURSERY



## SAGAMORE, PA.

Phone  
Rural Valley  
SUNset 3-4068

Growers of  
Quality Evergreen  
Seedlings and  
Transplants

# To Our Customers:

We wish to thank our many customers and friends for the splendid business given us the past seasons, and we hope to have the pleasure of serving you in the future.

Our new list contains many species and varieties that are suitable for Christmas and reforestation production. Our seeds are carefully chosen from America's and Europe's finest forests, giving you hardy, high quality stock at a very economical price. Only our large production makes our thrifty prices possible.

If any problems arise over the coming year please feel free to write us. We will be more than happy to help you.

We are looking forward, with confidence, in having the opportunity of serving your evergreen planting needs for the coming season.

Cordially yours,

Flickingers' Nursery

Sagamore, Pa.

Phone: Rural Valley

Sunset 3-4068

PLANT TODAY

FOR TOMORROW'S FUTURE!

KEEP AMERICA GREEN

# Wholesale Price List of Seedlings And Transplants

## Scotch Pine

Scotch Pine is the most popular and suitable tree for the Christmas market. Its popularity has increased each year, with growers, as it responds well to shearing, producing a beautifully uniform and compact tree. In well managed plantations high percentage cuts are the rule. The future looks bright as markets are increasing each year.

The needles are dark green to bluish green, two in each cluster, ranging from  $1\frac{1}{2}$ " to 3" long. It has the largest range of soil and climate adaptivity of any of our popular evergreens.

Most of our seeds are imported directly, by us, from Europe's finest forests. This insures you of the highest quality parentage. All of the varieties that we list are desirable from a color-holding standpoint.

The varieties that we are listing this year are as follows: Austrian Hill, Domestic (Lake States), French, Denmark, Spanish, and Special Strain. These trees are of a deep green color and are of medium needle length. Grown in low density beds to insure heavy thrifty plants. All two and three year stock are root pruned to produce a more fibrous root system insuring a better rate of survival.

Our Special Strain has won many friends over the years. It has the shortest needle length of any of the pines that we offer. The color is bluish green which it holds all winter long. Many well shaped buds produce a very full tree, which lessens shearing. Slow, thrifty growth. A planting of this strain is now at the Ohio Experimental Station, Wooster, Ohio. It has received their highest award for color. We have them in Christmas tree size for your inspection.



SCOTCH PINE

**SCOTCH PINE—Austrian Hill Strain**

			Per	Per
			100	1000
2 yr. Seedlings	2-0	4- 6"	\$ 3.00	\$18.00
2 yr. Seedlings	2-0	2- 4"	1.50	8.00
3 yr. Seedlings	3-0	12-18"	4.00	28.00
4 yr. Seedlings	4-0	20-30"	5.00	32.50

**SCOTCH PINE—Domestic (Lake States)**

2 yr. Seedlings	2-0	4- 6"	3.00	18.00
3 yr. Seedlings	3-0	12-18"	4.00	28.00
4 yr. Seedlings	4-0	20-30"	5.00	32.50

**SCOTCH PINE—French Strain**

3 yr. Seedlings	3-0	10-16"	4.00	28.00
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**SCOTCH PINE—Denmark**

2 yr. Seedlings	2-0	4- 6"	3.00	18.00
3 yr. Seedlings	3-0	10-16"	4.00	28.00

**SCOTCH PINE—Spanish Strain (Guadarrama)**

2 yr. Seedlings	2-0	3- 5"	4.00	25.00
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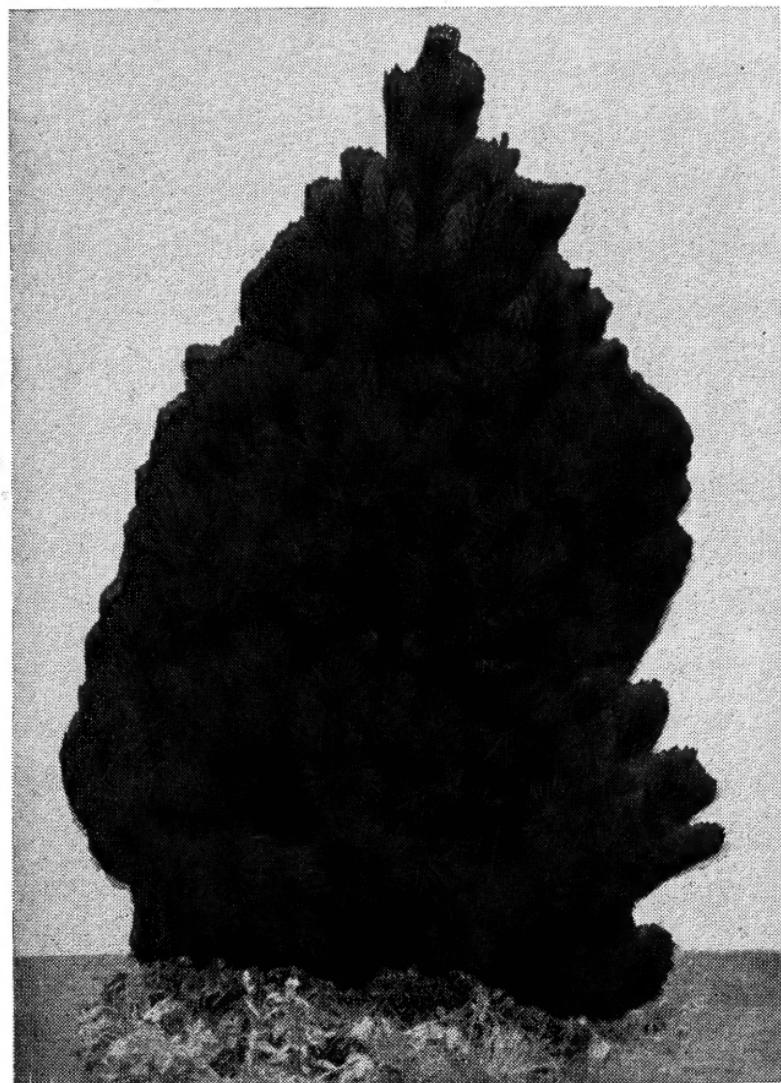
### SCOTCH PINE—Special Blue Green Strain

			Per 100	Per 1000
2 yr. Seedlings	2-0	2- 4"	2.00	12.50
3 yr. Seedlings	3-0	8-12"	5.00	32.50
7 yr. Twice Transplants		10-18"	20.00	

### AUSTRIAN PINE—Lower Alpine Strain

Beautiful, dark green, long needled Christmas, Ornamental and Shelterbelt tree.

2 yr. Seedlings	2-0	2- 4"	2.00	12.50
3 yr. Seedlings	3-0	8-12"	4.00	28.00
4 yr. Seedlings	4-0	12-18"	5.00	32.50



AUSTRIAN PINE

SAGAMORE, PENNA.

## FLICKINGERS' NURSERY

### AMERICAN RED PINE

		Per	Per
		100	1000
Very desirable Christmas and timber tree; also for ornamentals and windbreaks. Long needled and deep green color.			
2 yr. Seedlings	2-0	2- 4"	2.00
3 yr. Seedlings	3-0	6-10"	4.00
4 yr. Transplants	2-3	10-20"	15.00

### WHITE PINE

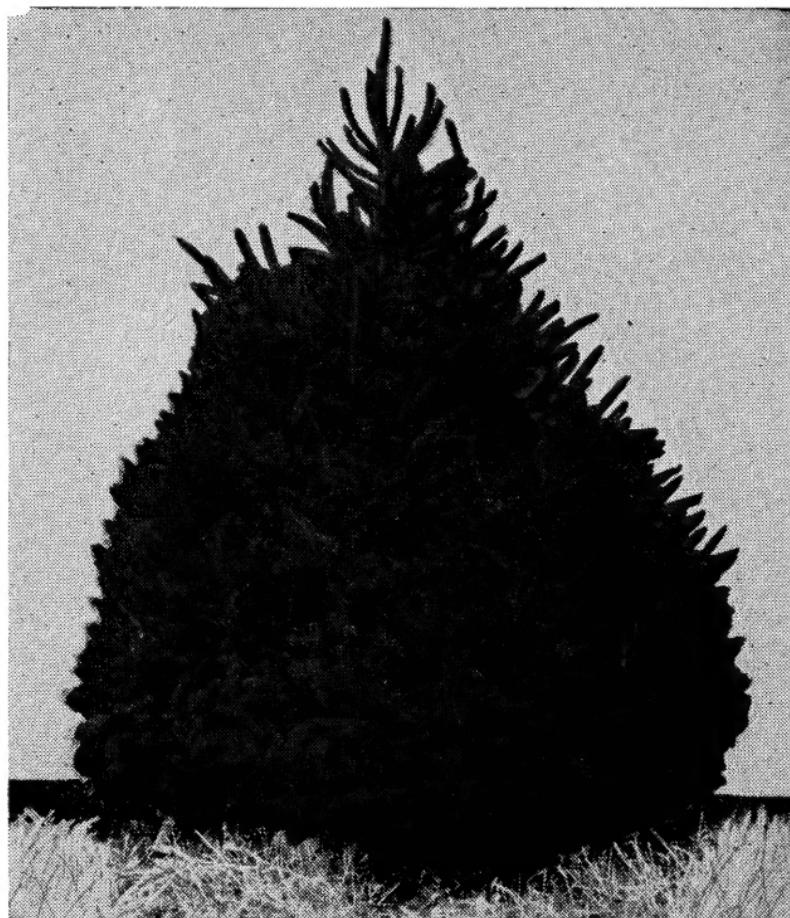
Soft bluish green needles. Desirable for Christmas,  
Ornamentals and timber trees.

2 yr. Seedlings	2-0	3- 5"	3.00	20.00
3 yr. Seedlings	3-0	6-10"	4.00	28.00
4 yr. Transplants	2-2	6-12"	8.00	60.00
7 yr. Twice Transplants		12-18"	25.00	

### PONDEROSA PINE

Long needled Western yellow pine. Excellent tim-  
ber and windbreak tree. Deep blue-green color.

2 yr. Seedlings	2-0	2- 4"	2.00	15.00
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NORWAY SPRUCE

## **NORWAY SPRUCE**

Per  
100      Per  
1000

Fast growing, short needled tree in high demand for Christmas and ornamental use. Straight stems and deep green color.

2 yr. Seedlings	2-0	2- 4"	2.00	12.50
2 yr. Seedlings	2-0	4- 8"	4.00	25.00
3 yr. Seedlings	3-0	7-14"	5.00	35.00
3 yr. Seedlings (Heavy Grade)	3-0	10-18"	7.00	45.00
4 yr. Transplants	3-1	6-12"	7.50	50.00
4 yr. Transplants	2-2	8-14"	9.00	60.00

## **WHITE SPRUCE**

Similar to Norway but a slower rate of growth. Short bluish green needles and compactness are characteristic. Survives drier sites than Norway.

3 yr. Seedlings	3-0	8-14"	5.00	35.00
4 yr. Transplants	2-2	8-14"	9.00	60.00



**BLUE SPRUCE**

**SAGAMORE, PENNA.**

**BLUE SPRUCE**

	Per 100	Per 1000
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One of the finest trees for ornamental and Christmas tree use. Our stock is from hand picked blue trees in Colorado.

2 yr. Seedlings	2-0	4- 6"	4.00	25.00
3 yr. Seedlings	3-0	5-10"	6.00	40.00
4 yr. Transplants	2-2	5-10"	11.00	75.00

**DOUGLAS FIR—Colorado Blue Strain**

Soft bluish green foliage. Superior ornamental and Christmas tree. Retains needles well. Hardiest strain.

2 yr. Seedlings	2-0	3- 7"	4.00	25.00
3 yr. Seedlings	3-0	8-14"	7.00	45.00
4 yr. Transplants	2-2	4- 8"	9.00	60.00

**JAPANESE LARCH**

Not evergreen but similar in appearance. Fast growing — has use as poles. Beautiful light green needles.

2 yr. Seedlings	2-0		4.00	25.00
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**JUNIPER VIRGINIA—Red Cedar - Platte River**

Tall pyramidal with light green foliage. Ornamental and understock use.

2 yr. Seedlings	2-0	4- 6"	2.50	15.00
2 yr. Seedlings	2-0	8-12"	4.00	28.00
4 yr. Seedlings	4-0	15-25"	8.00	50.00

**GROUND COVER—Myrtle, Vinca Minor, Periwinkle**

Small shiny evergreen leaves with violet-blue flowers in the spring. Grows well in shade or sun. Valuable to cover hard to mow banks, under trees and planters. Plant 1 foot apart.

Clumps—10 to 20 leaders		8.00	50.00
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## Ornamentals

### Cuttings, Potted and Field Liners

All the below plants taken from choice parents that have exhibited desired characteristics. Cuttings are heavily rooted — shipped about May 10, 1961.

#### **TAXUS CUSPIDATA (Spreading Japanese Yew)**

	Per 100	Per 1000
Deep green color year round. Choice spreader.		
Rooted cuttings	4- 6"	12.00 90.00
1 yr. Potted	5- 8"	16.00
3 yr. Twice Transplants	4- 8"	25.00
	Spread	

#### **TAXUS HICKSI (Upright Japanese Yew)**

Deep green color with numerous branches that ascend vertically.		
Rooted cuttings	4- 6"	12.00 90.00

#### **HETZI JUNIPER**

Fast growing blue spreading juniper		
Rooted cuttings	4- 6"	12.00 90.00
3 yr. Twice Transplants	6-10"	35.00
	Spread	

#### **ANDORRA JUNIPER**

Low horizontal spreader. Light green foliage turning purple in the fall.		
Rooted cuttings	4- 6"	12.00 90.00

#### **IRISH JUNIPER**

Pyramid type juniper. Used in foundation and memorial plantings.		
Rooted cuttings	4- 6"	12.00 90.00

#### **GLOBE ARBORVITAE**

Woodward strain. Perfect globe shape with no shearing.		
Rooted cuttings	4- 6"	12.00 90.00

## FLICKINGERS' NURSERY

### EUROPEAN WHITE BIRCH

Very desirable for ornamental and landscape use.  
Beautiful white bark.

1 yr. Seedlings 1-0 5-10" 6.00 35.00

### CHINESE CHESTNUT—Ching Chow Variety

Blight Resistant. Bear large delicious nuts. Valuable for ornamental use. Sold in lots of 10 at the 100 rate.

1 yr. Seedlings 1-0 10-20" 25.00

### PIN OAK

One of the better known shade trees. A rapid grower. Fine deeply cut leaves that turn beautiful colors in autumn. Sold in lots of 10 at the 100 rate.

2 yr. Transplants 1-1 10-18" 25.00

## Junior Ornamentals

All of our Junior Ornamentals are field grown, 6-7 years old, twice transplanted, root pruned and sheared many times. This is quality stock costing many times less than it will be worth in a few years.

Each 5 or  
more

### JAPANESE YEW

Deep rich green foliage. Grows well in either sun or shade. Considered by most the best ornamental plant for foundations.

Cuspidata, spreading 10-15" 1.15 1.00  
Hicks, upright 10-15" 1.15 1.00

### GLOBE ARBROVITAE

Small round, globe shaped ornamental, where low growth is desirable.

Woodard — Dark green, heavy, bushy with spread of 8-10" 1.00 90

### AMERICAN ARBORVITAE

Popular upright for corners of foundation plantings and hedges.

24-30" 1.00 .90

### HETZI JUNIPER

Fast growing blue spreading juniper

12-15" 1.00 .90

## **BLUE SPRUCE**

Outstanding ornamental. Characterized by blue to blue green foliage.

12-18" 1.35 1.25

## **CONCOLOR FIR**

Excellent ornamental with soft silver foliage.

12-18" 1.35 1.25

## **RHODODENDRON—(Maximum — Native)**

Prefers shade or partial sunlight. Beautiful pink flowers in early summer.

15-25" 1.50 1.40

## **CANADIAN HEMLOCK**

Lacy, graceful growing habit. Can be planted in sun or shade. Makes excellent hedges as it can be sheared to any shape and kept small for many years. Also good for windbreaks or corners of foundation plantings.

18-24" 1.25 1.15

## **NORWAY SPRUCE**

Most rapid growing spruce. Very hardy. Makes specimen or evergreen hedge.

18-24" 1.00 .90

## **EVERGREEN SPECIAL**

25 Transplanted evergreen trees. Four years old 2-2". Postpaid at planting time for only \$5.00

5 Norway Spruce	8-14"
5 Austrian Pine	12-18"
5 Blue Spruce	6-12"
5 Scotch Pine	20-30"
5 Red Pine	10-20"

## **SHRUB SPECIAL**

Twice transplants — 2-3 feet — Postpaid at planting time for only \$5.00.

3 Red Flowering Peach
3 Purple Leafed Plum
3 Forsythia
1 Flowering Crab (Almey)

## **AMERICAN ARBORVITAE (B & B)**

3-4' Finished. Large quantities available.

## Flowering Shrubs And Shade Trees

### **PINK FLOWERING DOGWOOD**

Beautiful small tree with pink-petaled flowers early in the spring. Bright red foliage in the fall.

Each

12-18"	1.50
3- 4'	3.25

### **WHITE BIRCH**

One of the most beautiful shade trees. When mature the bark is white and leaves are a fine light green. These plants have heavy trunks with breaks developing on some.

2½-3'	1.00
heavy 3- 4'	1.75
heavy 4- 5'	2.50

### **PIN OAK**

One of the better known shade trees. A rapid grower. Fine, deeply cut leaves that turn beautiful colors in autumn. Approximate height 75 feet.

3- 4' 1.25

### **NORWAY MAPLE**

Used in street plantings or lawn specimens where dense shade is desired. Leaves are a rich green.

5- 6' 1.75

### **CRIMSON KING MAPLE — Patent No. 735**

Originating in Europe. A form of the Schwedler Maple but differs in having foliage of deep purple-crimson all through the growing months.

3- 4' 3.50

### **FLOWERING CRAB — ALMEY**

New introduction. Most beautiful flowering crab in America. The tree is upright, vigorous and hardy. Almey blooms young, producing a multitude of fiery, crimson flowers. Most trees will bloom this year!

3- 4' 1.75

### **FORSYTHIA — GOLDEN BELLE**

This shrub is one of the most beautiful of the early flowering shrubs, covered with golden, yellow flower from top to bottom in the most profuse manner.

3-3½' .90

# PLANTING GUIDE

## CARE OF STOCK ON ARRIVAL

If trees are to be planted within a day or two they may remain in the containers they arrive in, although they must be watered and kept out of the sun or drying wind. If planting is to be delayed longer they must be heeled in. This is done by taking the trees out of the container, dipping their roots in water, selecting a sheltered spot away from sun and wind, digging a trench 6 to 8 inches deep — in a V shape with about 45 degree angle, cover the roots of the trees with moist soil and keep well watered until planted in the field.

## KINDS OF PLANT

At the present time Scotch Pine is in largest demand, and all indications point to the fact that it will continue to be the biggest seller in the future. At present it is reported by Federal Crop Reporting that 75% of plantation trees sold for Christmas use are Scotch Pine. In addition to Scotch most growers like to have some Austrian and White Pine in their plantations, as they are in good demand in smaller quantities. The parts of your plantation that are moist and has a heavier soil is highly advisable to plant spruce. Norway has long been a favorite as it is the fastest growing spruce and requires little or no shearing. In the last few years a close relative, White Spruce, has been catching up. White Spruce grows well in the same type of site and much better on drier soils. It is slower growing, more compact than Norway, and has a beautiful bluish cast in the fall.

Among the firs, Douglas seems to be the best adapted to the Allegheny and Appalachian region. Some areas experience frost damage, so if in doubt, it is wise to ask the advice of your County Agent or an experienced grower.

Most growers are interested in a diversified planting. Planting 75 percent of your land in pines and 25 per cent in spruce and fir has worked satisfactory for most people.

## WHEN AND HOW TO PLANT

From past experience we have learned that early Spring is the best time to plant. As soon as the frost leaves the ground and danger of any other heavy freezes are past one may begin planting. This period is usually around the first of April, with yearly and local variations. In fall planting, if in doubt, consult an experienced grower, or your county agent. The planting period is usually from September 20 to the end of October. The following is a chart with distances and the number of trees required per acre.

5 x 5'	1742 Trees
4 x 4'	2722 Trees
5 x 6'	1452 Trees
6 x 6'	1210 Trees

The smaller spacings are satisfactory for Spruce and Fir plantings and the 5 x 5' or 5 x 6' spacings for the pines. The 5 x 6' spacing appears to be ideal for pines if one intends to mow, if not the 5 x 5' will prove satisfactory.

On small or hilly plantings the hand method will work best. To make your rows straight space stakes at intervals. Each planter uses a bucket with the roots of the trees covered with muddy water. The holes are opened with a maddock and the tree planted very firmly by using the heel of a shoe. One man should be able to plant about 1000 trees per day by using this method.

On large plantings, where the site is suitable, the use of a planting machine is much faster and more economical. A crew of 3 or 4 men can plant 8,000 to 10,000 trees per day. Planting machines can be contracted to do the work for about \$15.00 per thousand trees. The contractor should be contacted some time in advance so as to assure you of getting your trees planted when you want.

## CARE OF YOUR TREES

Where grass and weeds are not too dense and thick mowing is not necessary. Where grass is so thick as to shut out light and air it is desirable to mow with a power driven mower for the first 2 or 3 years.

Brush and undesirable hardwoods must not be allowed in plantations as they will seriously hinder the amount of trees to be eventually cut. They can sometimes be eliminated by power methods, otherwise a brush axe or hand scissors with good leverage will work well. Paint the stumps with brush killer so that they will not resprout. In the case of insect or disease damage contact your local county or extension university agent. They will be able to tell you what insect you have and control measures. Fire is also a hazard. Make roads and firebreaks that are kept mowed or disked.

## **SHEARING OR PRUNING**

Shearing develops a solid, extra heavy branched and bushy tree that brings a premium price. Shearing is usually started in about the fourth year, and is done before the new, tender growth starts to get tough and woody. In Pennsylvania this time is about June 10 to July 10 for pines; spruces and firs may be sheared during July or August.

Hedge shears with blades of 8-10" are most commonly used. One must first keep in mind to trim the tree in the shape of a cone, starting at the top. Shear only the new growth unless some radical change is needed. The top or terminal shoot is first cut back to 10-12", making a slanting cut so that the tree will not become double topped. The laterals of the terminal shoot are cut about 2-3" shorter than the terminal itself. The rest of the tree is sheared keeping in mind the cone shape. Treat each tree as an individual! If in doubt contact your county agent as to time and place of shearing demonstrations.

## **GETTING YOUR TREES INTO HOMES**

The best way of getting buyers, if you are new, is to run advertisements in large city newspapers. September is a good month. Require a deposit on each order to be deducted from the last truck load of trees. Sell for cash or certified check if the buyer is unknown to you. If you have the opportunity you might try to retail some trees. This will bring a much higher price per tree.

## TERMS

No order can be accepted for less than 50 trees, unless otherwise noted in this list. Fifty of one size and kind at the 100 rate, 500 at the 1000 rate. Transportation charges are to be paid by the customer (except on Special Offers), F.O.B. our shipping point. Please do not remit for shipping charges as cost cannot be estimated. Our liability ceases when trees are delivered to carrier. Claims for errors, shortages, etc., must be made within five days after receipt of shipment to receive consideration.

**QUANTITY ORDERS**—5% discount on orders having combined species of 10,000 or more. Special rates on larger quantities.

Orders may be booked with one-fourth cash with order, balance before shipment or shipped C.O.D. Minimum order—\$5.00.

Pennsylvania residents must add 4 per cent sales tax to *ornamental* stock that is not to be resold. If you plan to resell or grow on for resale file an exemption certificate with us. (Pennsylvania residents add the above tax to our Special offers, Junior ornamentals, Flowering shrubs and Shade trees only)

**PICK-UP ORDERS**—Notify us 3 days in advance.

Orders accepted subject to prior sale of stock, crop injury or loss from any cause beyond our control.

## FLICKINGERS' NURSERY

Sagamore, Pa.

## Order Blank

PRINT  
YOUR NAME

YOUR ADDRESS

SHIP TO

(If Different Than Above)

	Total	Amt. Enclosed	Balance Due

## **Tax Exemption Certificate**

Our Order No. ....

Date .....

Commonwealth of Pennsylvania Sales and Use Tax

To: Flickingers' Nursery (License No. 03-01638)  
Sagamore, Penna.  
(Vendor)  
(Applies to Penna. residents only)

I hereby certify that I have purchased from the above named vendor evergreen stock for the following purpose:

- Resale in Original Form
- Horticultural production (Christmas Trees and Ornamentals)

It is understood that exemption from tax in the case of articles purchased under this Exemption Certificate is limited to articles purchased for the exclusive use of the below named individual for the purpose stated above. If articles purchased tax free are otherwise used, such fact must be reported by the purchaser to the vendor.

False or fraudulent use of this exemption certificate is punishable by a fine of \$1,000 or imprisonment for one year, or both.

### **CERTIFICATION:**

(Sign here) .....  
Purchaser's Name

.....  
Address

.....  
City

## WORKING HOURS

Our nursery will be open week-days from 7:00 A.M. to 10:00 P.M. during the Spring shipping season. Open other hours by appointment. Our season begins approximately March 15 and extends to May 15. After shipping season our office is open 8:00 A.M. to 5:00 P.M.

## LOCATION



We will appreciate it, if you will give us the names and addresses of friends interested in good nursery stock. Thank you.

Name .....

St. & No. .....

City & State .....

Name .....

St. & No. .....

City & State .....

Name .....

St. & No. .....

City & State .....

### Members of:

Pennsylvania Nurserymen's Association

Pennsylvania Christmas Tree Growers' Association

Indiana County Christmas Tree Growers' Association

Holly Society of America,

American Forestry Association

**FLICKINGER'S NURSERY**

SAGAMORE, PA.

Return Postage Guaranteed

GROWERS OF QUALITY  
EVERGREEN SEEDLINGS  
AND TRANSPLANTS

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US Dept of Agriculture  
Washington 25, D. C.

